

Spring 2008 Midterm Solutions

1. (50%) *Nash Equilibria in Pure and Mixed Strategies.*
 - a. See Osborne for a definition. Essentially the payoff from the NE strategies must yield a *strictly* higher payoff than what each player could get by *unilaterally* deviating.
 - b. If player 2 plays X, the mixture of (0, 0.5, 0.5) dominates A. If player 2 plays Y, the mixture (0, 0.5, 0.5) yields an expected payoff of $\frac{1}{2}$. So in order to dominate A, $G < \frac{1}{2}$. Note this is a STRICT inequality.
 - c. If G is zero, it satisfies the inequality in (b) so we can eliminate A from consideration. By the underlining method, we have 2 PSNEs at (C,X) and (B,Y).

If player 1 mixes on (0,p,1-p) and player 2 mixes on (q,1-q), we have:

$$\begin{aligned} \text{Max } \{E[U_1] &= 1pq + p(1-q) + 3(1-p)q\} \\ \text{Max } \{E[U_1] &= pq + p - pq + 3q - 3pq\} \\ \text{Max } \{E[U_1] &= p(1-3q) + 3q \} \end{aligned}$$

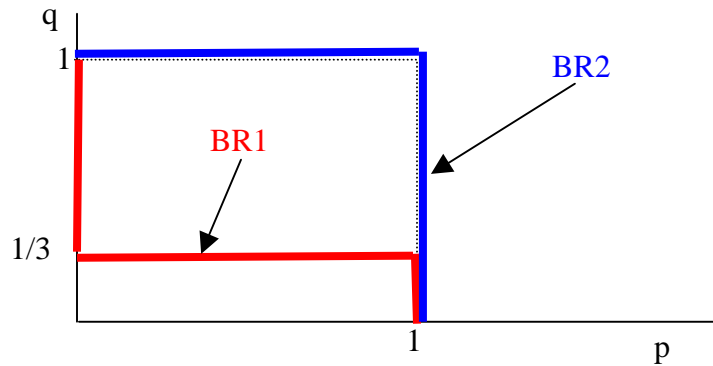
So:

$$\begin{aligned} \text{if } 1-3q > 0 &\Leftrightarrow q < 1/3 \rightarrow p = 1 \\ \text{if } 1-3q < 0 &\Leftrightarrow q > 1/3 \rightarrow p = 0 \\ \text{if } 1-3q = 0 &\Leftrightarrow q = 1/3 \rightarrow 0 \leq p \leq 1 \end{aligned}$$

$$\begin{aligned} \text{Max } \{E[U_2] &= 3(1-p)q\} \\ \text{Max } \{E[U_2] &= 3q - 3pq\} \\ \text{Max } \{E[U_2] &= q(3-3p) \} \end{aligned}$$

So:

$$\begin{aligned} \text{if } 3-3p > 0 &\Leftrightarrow p < 1 \rightarrow q = 1 \\ \text{if } 3-3p < 0 &\Leftrightarrow p > 1 \rightarrow \text{impossible} \\ \text{if } 3-3p = 0 &\Leftrightarrow p = 1 \rightarrow 0 \leq q \leq 1 \end{aligned}$$



So ALL NE (in mixed strategy notation):

$$\{ (0, 0, 1), (1, 0); \\ (0, p, 1-p), (q, 1-q) \mid p = 1 \text{ \& } q \leq 1/3 \}$$

Students must include their zeros on actions given no weight. Note that one of the PSNE's is subsumed in the second MSNE.

d. (C,X) is a strict PSNE. (B,Y) is not.

2. (25%) *Extensive Game.*

- a. Strategies for player 1: $\sigma_1 = \{A, B\}$. Strategies for player 2: $\sigma_2 = \{MP, MQ, NP, NQ\}$
- b. The game has 3 subgames. The one following 1's choice of A, the one following 1's choice of B, and the whole game.
- c. When $Y=1$, working backwards, 2's BR are $\{MQ, NQ\}$. Then for each of these, $\sigma_1(\sigma_2=MQ) = \{A,B\}$. And for $\sigma_1(\sigma_2=NQ) = \{B\}$. So the set of SPNE are:

$$\{ (A, MQ); (B, MQ); (B, NQ) \}$$
- d. When $Y=0$, working backwards, 2's BR are $\{MQ, NQ\}$. Then for each of these, $\sigma_1(\sigma_2=MQ) = \{A\}$. And for $\sigma_1(\sigma_2=NQ) = \{A,B\}$. So the set of SPNE are:

$$\{ (A, MQ); (A, NQ); (B, NQ) \}$$

3. (25%) *Bertrand Competition.*

- a. Since firm 1 has a lower marginal cost than firm 2, any NE will involve firm 1 taking the whole market while firm 2 will get nothing. There are two equilibria with discrete prices:

$$\{P_1 = \$1.99, P_2 = \$2.00\}$$

$$\{P_1 = \$2.00, P_2 = \$2.01\}$$

In both equilibria, firm one wins the entire market and makes either \$0.99 or \$1.00 on the marginal unit. Also note that the demand specification is included in this problem solely because you needed to know that choke price (\$100) was greater than the highest marginal cost of any firm (\$2).

- b. With continuous prices, there is **NO** Nash Equilibrium. Firm 1 wants to undercut firm 2 by a very small amount but there is always a better deviation.